# STABILITY AT SPEED INNOVATION AT SCALE

STEP Software Corporate Presentation



#### ENTERPRISE SOFTWARE SHOULD JUST WORK.



#### **Reactive Patching? Scrambling and Delays?**



Many enterprise systems feel held together by duct tape and developer burnout

STEP Software delivers the clarity, stability, and execution companies need to be proactive — without disruption.

We've helped 100+ organizations simplify complexity and restore momentum in under a month.

### FROM TECHNICAL DEBT TO MOMENTUM



We stabilize legacy systems, compartmentalize functions, and continuously improve software.

Our clients come to us when they're overwhelmed — and leave with systems that work like they were intended to.

#### **COMMON SCENARIOS WE SOLVE:**

- Legacy systems no one wants to touch
- Internal dev teams maxed out or stalled
- Platforms failing under scale
- Technology decisions causing drama & uncertainty
- Recover at risk opportunities

## PROUDLY CANADIAN. GLOBALLY TRUSTED.





Headquartered in London, Ontario, STEP Software is proudly Canadian—and trusted by enterprises across Canada and the U.S. for over 20 years.

From custom builds to legacy modernization, we deliver software that moves business forward.

4 Week
Time to
Stability™

400+
Projects

Projects Completed

95%+
Clients with
Multiple

Projects

20+ Years in Business 10 Year Average Relationship 20+ Expert Developers

#### TIME TO STABILITY<sup>TM</sup> OUR STANDARD FOR SUCCESS



It's all about how quickly you stop worrying.



STEP's proprietary Time to Stability™ metric tracks how long it takes us to replace reactive downtime risk to dependability.

Most clients reach stability within four weeks. After that, the future gets a whole lot clearer.

## **CHOSEN BY ENTERPRISES** THAT CAN'T AFFORD THE RISK



#### **20+ Expert Developers**

The team you trust when everything is on the line



#### **10 Year Average Partnership**

STEP becomes an extension of your business



#### 100+ Clients Served

STEP delivers the clarity, stability, and execution companies need



#### 4 Week Time to Stability™

It's all about how quickly you stop worrying.



answers — fast, accurate, and proven.

From fintech to manufacturing, from startup to SaaS, we've earned our reputation as the team that fixes what others couldn't.

## WHAT OUR CLIENTS SAY...





"STEP is a pleasure to work with and has proven to be a loyal and trusted vendor for Clever Devices. They have a skilled set of developers that are very easy to work with and produce highquality product."

Christos Karanicolas SVP of Engineering, Clever Devices

> Time to Stability™: 4 weeks



"Coordination with STEP feels like an extension of our own business, rather than a vendor purely interested in their own motivations."

Steve Pye CIO Global Warranty

Time to Stability™: 4 weeks



"STEP has demonstrated an amazing ability to deliver quickly and effectively in the midst of changing requirements, circumstances and varying project dynamics."

Mario Ferlanti Project Manager Economical Insurance

Time to Stability™: 3.5 weeks

## THREE DIVISIONS, ONE MISSION

Past, Present and Future — Solved!





**Custom Software Division** 

Converting your vision into elegant, high performing software



**Legacy Software Division** 

Stabilizing and extending your critical enterprise systems



Wherever your business is, STEP has a division built for it.

## CUSTOM SOFTWARE, WITHOUT THE DRAMA



- You need software that works
   with the features you need and processes that are flexible.
- STEP builds high-performing systems that are fast, secure and scale effortlessly

WE DON'T JUST CREATE CODE, WE CREATE MOMENTUM.



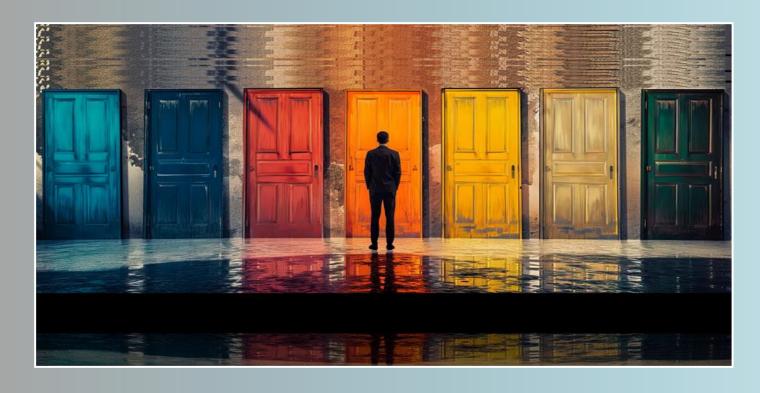
## LEGACY SYSTEMS, MODERN VALUE



- Old systems have value, but they often need help.
- We stabilize legacy environments, reduce the cost of upkeep, and integrate them with modern platforms.

NO RIP-AND-REPLACE. NO DOWNTIME. JUST RESULTS.

### **KNOWLEDGE IS POWER**



#### **EVEN THE SMARTEST TEAMS NEED ADVICE.**

- STEP Advisory gives you seniorlevel guidance when you need it most:
- Salvage or rebuild an existing system?
- Invest in new technology?
- Discover and develop a new revenue stream?
- General audit of existing software?

OUR JOB ISN'T TO SELL YOU CODE, IT'S TO EQUIP YOU WITH THE KNOWLEDGE YOU NEED.

#### THE DEVELOPMENT YOU NEED FOR YOUR BUSINESS



Your business is unique; your software should be too.



Web, Mobile, Desktop or Micro Controllers?
We do those too!



FROM AI TO EMBEDDED ENVIRONMENTS YOUR NEEDS ARE OUR PRIORITY.

### WE SPEAK YOUR LANGUAGE



Our skills cross the full spectrum of software engineering.

Legacy code? Hard to find, specialized developer skillset? We've got you covered.



NEED SOMETHING NOT LISTED HERE? WE'VE PROBABLY WORKED ON IT. IF NOT, WE'RE QUICK LEARNERS.

#### CLARITY. STABILITY. PROGRESS.



We make enterprise software behave as it should.



STEP stabilizes legacy systems, eliminates drama, and restores momentum.

SOFTWARE YOUR BUSINESS CAN RELY ON.

# YOUR LAST TECHNOLOGY PARTNER

STEP becomes an extension of your business — we're the team you trust when everything's on the line.



**ALWAYS ONE STEP AHEAD.**